Inside Sales Internship

Job Description

This internship will help you acquire IT sales & marketing skills and provide you with knowledge of various sales & marketing strategies. Ultimately, you will gain broad and relevant experience in IT marketing that should prepare you to enter any fast-paced work environment.

Day in and day out of an Inside Sales Intern in Tech Titan:

- Source/Research new sales opportunities through inbound lead follow-up and outbound cold calls and emails
- Prospect call preparation including company background research and other pertinent lead information
- Enter, update, and maintain information on leads, prospects, opportunities, and past leads
- Assist clients to understand the company, and the solutions and services offering
- Constantly identify ways to improve the current Sales & Marketing process
- Coordinate sales & marketing operations and assist in promotional events and activities
- Complete any ad-hoc assignment given by line manager

Qualifications

We are seeking enthusiastic, career-minded person to join our Team. Look for us if you:

- Prefer 6 months but minimum 3 months internship duration.
- Diploma or equivalent study/experience in Business
- Excellent written and verbal communication skills
- Ability to multi-task, organize, and prioritize work
- Passion for IT industry, and its best practices, have IT knowledge or from IT background will be an advantage.

Additional Information

- Internship allowance RM500 RM800 per month
- Office based in KL Eco City
- Walking distance to LRT Abdullah Hukum